

### FOURTH ANNUAL

# Space Coast World Trade Council "REGULATORY REVIEW"

with the participation of the

U.S. Departments of Commerce, Defense, State, Transportation, Treasury, NASA, and U.S. Industry

September 25<sup>th</sup> & 26<sup>th</sup>, 2000

Cruise Terminal Five Canaveral Port Authority Charles M. Rowland Drive Port Canaveral, Florida, 32927

(Go to: www.portcanaveral.org for directions & additional info)

The Fourth Annual "Regulatory Review" presented by the Space Coast World Trade Council (SCWTC) will focus on a broad spectrum of import/export regulatory and compliance matters of current relevance to companies and individuals involved with the import and export of commodities and technology to and from the United States. The goal is to expand our importer's and exporter's awareness of the requirements needed to carry on their business within federal laws and regulations as we strive for 100% compliance. At the same time, we will provide updates on U.S. Government initiatives and policies addressing export controls issues.

The complexion of international trade has changed significantly this past year. The Defense Trade Security Initiatives were announced, trade with China is a constant headline issue, European Union independence from the U.S. trade umbrella, and EU designs on Latin America are a reality, ODTC has moved locations and is hiring more licensing officers, and DTRA has increased its staff as well. Nonetheless, the basic policies of U.S. Export Controls have not changed and U.S. exporters still labor under regulatory burdens that may put them at disadvantage with their global competitors.

The SCWTC has brought together an array of eminently qualified experts from government and the private sector. Their discussions will provide the launching point from which the answers to everyday questions on these issues can be gleaned. This is your program, designed to be "interactive" – let us all participate.

## **AGENDA**

## Monday, 25 September 2000

7:15– 8:00 AM	Registration and Continental Breakfast
8:00 – 8:10 AM	Welcome and Administrative Remarks
8:10 – 8:50 AM	<ul> <li>Keynote Addresses</li> <li>The Honorable Dave Weldon</li></ul>
8:50 – 9:50 AM	Defense Trade Security Initiatives Current Status, Issues, and Future Implementation Mr. William J. "Will" Lowell Director, Office of Defense Trade Controls United States Department of State
9:50 – 10:10 AM	BREAK
10:10 – 11:20 AM	A DTRA Update, Defense Department Perspectives on Satellite Technology Transfer, Defense Trade Security Initiatives, and Technology Security Plans  Lt. Col. Albert L. "Rob" Robertson, Jr.  Deputy Director, Space Launch Monitoring Division Security Directorate, Defense Threat Reduction Agency Office of the Secretary of Defense
11:20 - Noon	Space Exportation Directives and Initiatives  Edward A. O'Connor, Jr.  Executive Director, Spaceport Florida Authority  Cape Canaveral, Florida
Noon -1:15 PM	Luncheon with Guest Speaker  Debi L. G. Davis  Corporate Director, International Programs, TRW Inc.  AND President, Society for International Affairs
1:15 – 2:00 PM	National Disclosure Policy Committee (NDPC) Introduction to the NDPC, What the NDPC Means to Exporters of Significant Technology, How to Apply For a NDPC Determination <b>Peter R. Batten</b> Deputy Director, International Security Programs Office of the Deputy Under Secretary of Defense (Policy Support) National Disclosure Policy Committee
2:00 - 2:15 PM	BREAK

#### Tentative Agenda - Subject to Change

2:15 – 3:00 PM Mod Act Review and Update

Informed vs. Enforced Compliance and NASA Special Chapter 98

Provisions **Casey Horn** 

Chief, Trade Compliance

United States Department of the Treasury

United States Customs Service

3:00 - 4:15 PM Enforcement Issues in International Trade

How to Avoid Seizures, Fine, Forfeiture, and Penalties

Roy Gilfix, Special Agent

Export Enforcement, Department of Commerce Bureau of Export

Administration

#### **AND**

#### **Janet DeMatteis**

Supervisory Customs Inspector,

Department of Treasury, U.S. Customs Office

Port Canaveral, Florida

Important Note: This portion of the program is based on real situations that the Office of Export Enforcement and U.S. Customs has faced recently. Scenarios will be discussed showing exporters' activities and highlighting the right and wrong way of exporting. Names will not be used to protect litigants' rights. Audience participation is invited and the rule of non-attribution applies.

4:15 - 5:00 PM

HAZMAT - Today's Realities and Future Programs;

Requirements, Training, Inspections, Antiterrorism

Robert F. Burns, CPP, MPP

Special Agent, U.S. Department of Transportation

Federal Aviation Administration

5:00 PM Adjourn to Reception

5:00 – 6:30PM Reception in Fover of Cruise Terminal Five

#### Tuesday, 26 September 2000

7:15 – 7:45 AM Registration and Continental Breakfast

7:45 – 8.00 AM Canaveral Port Authority/FTZ Update

Susan Cossey

Manager, Foreign Trade Zone 136

Canaveral Port Authority

8:00 – 8:45 AM Department of Commerce Update – What is in the Future EAR;

DOC Policy Positions and Initiatives

Elroy "Gene" Christiansen

Senior Licensing Officer

#### Tentative Agenda - Subject to Change

Bureau of Export Administration U.S. Department of Commerce

#### Frank Ruggiero

Export Policy Analyst Bureau of Export Administration

U.S. Department of Commerce

8:45 – 10:30 AM Department of Commerce Workshop

This workshop is designed to address the situations exporters face each day. Scenarios will be presented and groups of attendees will analyze the situations and attempt to determine the right export licensing approach.

During the course of the workshop, Commerce Department officials will discuss many areas to include:

- Reviewing the Export Administration Regulations (EAR)
- Walk Through of EAR Sections
- How Exporters Should Use the EAR
- How to Determine ECCNs
- How to Use the CCL.

#### 10:30 – 10:55 AM **BREAK**

10:55 – NOON Reports from Individual Workshops and Discussion

During this portion of the program the licensing conclusions reached during the previous segment will discussed. Department of Commerce officials will provide a final analysis and explanation of how each scenario should have evolved.

NOON – 1:15 PM Luncheon with Guest Speaker

Ailish M. Nic Phaidin, MPRII

"Communications and Compliance"

Executive Director, Space Coast World Trade Council AND

President/CEO, Access Link International Inc.

1:15 – 2:30 PM Commerce Department

This segment is designed for a formal presentation of the CCL Categories, use of DOC license exceptions, as well as an open dialogue with the DOC representatives.

2:30 - 4:15 PM Commerce Department

During this portion of the program, examples of real licenses will be discussed and interactive dialogue with the DOC representatives will continue. (Participants are encouraged to have questions prepared for this session.)

4:15 – 4:30 PM "Wrap Up" – Department of Commerce officials

4:30 PM Adjourn "Regulatory Review 2000"

## 4<sup>th</sup> Annual Space Coast World Trade Council "Regulatory Review" \*\*Registration Information\*\*

#### Pre-registered and prepaid (received by 19 September 2000):

SCWTC Member	\$190.00	Member Participation*
	+	

Non SCWTC Member \$230.00 Government Employees: \$100.00

## All registrations received after 15 September 2000, walk-ins, and pay at door (pre-registered, but not prepaid):

SCTWC Member	\$215.00
Non-SCWTC Member	\$255.00
Government Employees:	\$125.00

#### NASA/U.S. Government Employees:

NASA employees, please contact Lesley Carroll via at: (Pager) 321-232-7919 or via Email: <u>Lesley.Carroll-1@ksc.nasa.gov</u>.

All other U.S. Government employees, register directly with the SCWTC.

The U.S. government rate does not apply to NASA or DoD contractors.

Fee payment by check, money order, purchase order (Govt. only) or cash only. *We cannot accept credit cards or other forms of payment.* 

Make checks payable to: *Space Coast World Trade Council* and send to:
Ailish M. Nic Phaidin, MPRII, Executive Director
Space Coast World Trade Council
211 Cocoa St. S.E.
Palm Bay, FL 32909

For registration information, contact Ailish Nic Phaidin, SCWTC, Executive Director at 321-952-2978 or <a href="mailto:AccessLnk@aol.com">AccessLnk@aol.com</a> or Peter Carellas, Chairperson, SCWTC Program Committee at 321-726-7682 or <a href="mailto:carelpe@mail.northgrum.com">carelpe@mail.northgrum.com</a>.

IMPORTANT NOTE: All Registrants, after Friday, September 15<sup>th</sup>, 2000, who are not prepaid, and all 'no-shows' at the program will be billed. There will be no exceptions. Cancellations prior to 15 September 2000 will receive a full refund less \$10 handling fee.

Tentative Agenda - Subject to Change



## <u>REGISTRATION FORM</u>

All attendees must complete and send entire form to the address below:

This registration includes attendee information and payment in full.

This registration includes attendee information only – payment via corporate check or U.S. Government purchase order to follow. (Note: payment must be received by deadline dates on previous page.)

Full Name (Type/Print): Title:

Company: Full Address (including mail code): Telephone Fax: E-mail address: Check/Purchase Order attached (Please state amount): \$ Check/Purchase

Order to follow (Please state amount): \$

Signature

(Forms returned via e-mail are considered to contain a signature)

## All registration forms should be mailed to:

\* Members desiring to participate on committees or subcommittees of the SCWTC,

please indicate by checking this box or by calling Ailish M. Nic Phaidin.

Ailish M. Nic Phaidin, Executive Director Space Coast World Trade Council 211 Cocoa Street, S.E. Palm Bay, FL 32909-4314 or faxed to 321-953-0234 or e-mailed to AccessLnk@aol.com

by Friday, 15 September 2000